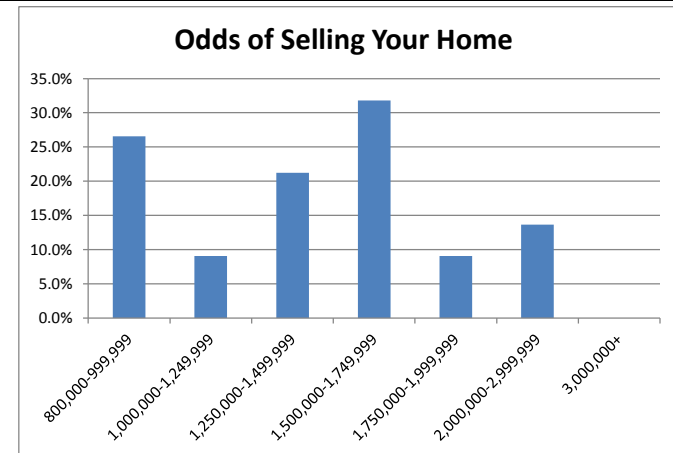
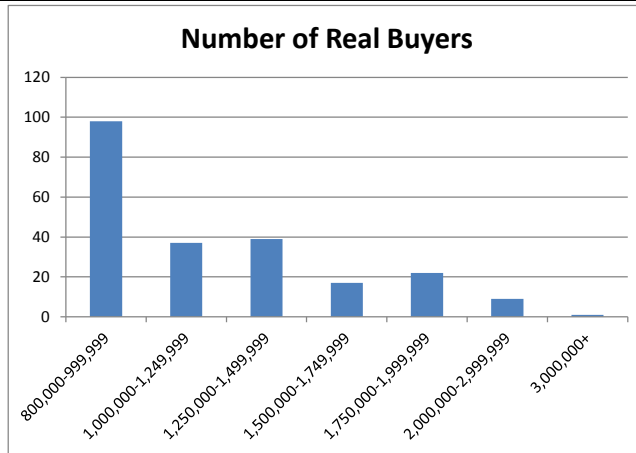


The KWSTL Report -- St. Louis Area Luxury Market Overview

For more information, call 314.677.6000.

December 15, 2014

	Number of Active Listings	Number of Pending Listings	Pending (Last 30 Days)	% of all Listings under contract	Expired Listings last 6 months	Closed Listings last 6 months	Sold/mo	Months of Inventory	Prices Reduced last 7 days	Prices reduced % vs Actives	Average list price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	List to Sales Ratio (0-30 DOM)	List to Sales Ratio (31-60 DOM)	List to Sales Ratio (61-90 DOM)	List to Sales Ratio (91-120 DOM)	List to Sales Ratio (120+ DOM)	Average DOM
800,000-999,999	58	21	4	26.6%	81	98	16.3	14.50	8	13.8%	\$ 895,179	\$ 871,498	97.35%	99.37%	94.47%	92.48%	93.15%	81.37%	68
1,000,000-1,249,999	30	3	2	9.1%	32	37	6.2	15.00	2	6.7%	\$ 1,113,155	\$ 1,062,837	95.48%	102.20%	91.52%	93.41%	87.76%	78.62%	81
1,250,000-1,499,999	26	7	2	21.2%	33	39	6.5	13.00	1	3.8%	\$ 1,364,360	\$ 1,292,842	94.76%	99.27%	91.82%	94.51%	94.23%	75.61%	92
1,500,000-1,749,999	15	7	2	31.8%	12	17	2.8	7.50	1	6.7%	\$ 1,581,294	\$ 1,475,418	93.30%	95.37%	91.65%	93.52%	96.57%	82.50%	69
1,750,000-1,999,999	20	2	0	9.1%	11	22	3.7		1	5.0%	\$ 1,879,682	\$ 1,717,591	91.38%	96.68%	92.98%	73.74%	91.62%	83.67%	136
2,000,000-2,999,999	19	3	1	13.6%	14	9	1.5	19.00	1	5.3%	\$ 2,296,556	\$ 2,108,611	91.82%	93.09%	93.79%	88.47%	87.68%	87.42%	64
3,000,000+	9	0	0	0.0%	7	1	0.2		0	0.0%	\$ 3,500,000	\$ 3,000,000	85.71%	0.00%	0.00%	0.00%	82.19%	0.00%	103
Market Totals	177	43	11	19.5%	190	223	37.2	16.09	14	7.9%	\$ 1,231,069	\$ 1,165,916	94.71%	99.05%	93.07%	91.29%	91.18%	80.75%	81
4 weeks prior	208	60	17	22.4%	165	239	39.8	12.24	14	6.7%	\$ 1,240,874	\$ 1,176,997	94.85%	98.39%	93.61%	91.53%	91.97%	79.00%	82



Information obtained from MARIS and is deemed reliable but not guaranteed.