

The KWSTL Report -- St. Louis Area Total Market Overview

For more information, call 314.677.6000.

December 15, 2014

	Number of Active Listings	Number of Pending Listings	Pending (Last 30 Days)	% of all Listings under contract	Expired Listings last 6 months	Closed Listings last 6 months	Sold/mo	Months of Inventory	Prices Reduced last 7 days	Prices reduced % vs Actives	Average list price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	List to Sales Ratio (0-30 DOM)	List to Sales Ratio (31-60 DOM)	List to Sales Ratio (61-90 DOM)	List to Sales Ratio (91-120 DOM)	List to Sales Ratio (120+ DOM)	Average DOM
100,000-124,999	217	87	49	28.6%	283	390	65.0	4.43	79	36.4%	\$ 114,408	\$ 112,234	98.10%	98.95%	94.77%	91.56%	87.29%	88.80%	63
125,000-149,999	238	111	65	31.8%	273	518	86.3	3.66	79	33.2%	\$ 138,088	\$ 134,004	97.04%	97.79%	94.44%	92.04%	89.49%	84.48%	60
150,000-174,999	170	89	48	34.4%	192	436	72.7	3.54	71	41.8%	\$ 162,970	\$ 158,828	97.46%	93.61%	94.20%	89.91%	93.45%	87.01%	55
175,000-199,999	147	85	43	36.6%	184	412	68.7	3.42	59	40.1%	\$ 187,362	\$ 182,187	97.24%	98.57%	93.11%	91.99%	89.17%	82.74%	50
200,000-249,999	227	115	60	33.6%	258	652	108.7	3.78	63	27.8%	\$ 226,922	\$ 221,919	97.80%	98.41%	95.12%	93.37%	92.70%	87.57%	44
250,000-299,999	173	76	37	30.5%	194	467	77.8	4.68	56	32.4%	\$ 275,159	\$ 269,026	97.77%	97.96%	94.99%	79.32%	88.94%	89.03%	41
300,000-349,999	137	62	30	31.2%	135	321	53.5	4.57	35	25.5%	\$ 325,889	\$ 317,917	97.55%	98.32%	94.86%	93.56%	89.13%	88.30%	41
350,000-399,999	95	52	25	35.4%	112	248	41.3	3.80	13	13.7%	\$ 375,127	\$ 366,258	97.64%	99.08%	95.18%	92.41%	91.55%	82.63%	49
400,000-449,999	57	33	20	36.7%	63	184	30.7	2.85	12	21.1%	\$ 426,292	\$ 414,981	97.35%	97.74%	97.98%	92.22%	91.76%	90.69%	50
450,000-499,999	87	33	15	27.5%	89	124	20.7	5.80	9	10.3%	\$ 477,083	\$ 462,180	96.88%	97.36%	94.46%	86.15%	92.49%	84.14%	54
500,000-549,999	59	9	3	13.2%	68	103	17.2	19.67	6	10.2%	\$ 530,181	\$ 514,150	96.98%	98.23%	95.96%	92.72%	88.03%	93.22%	67
550,000-599,999	58	22	11	27.5%	55	112	18.7	5.27	4	6.9%	\$ 577,167	\$ 561,490	97.28%	97.59%	93.92%	93.02%	95.91%	89.17%	72
600,000-649,999	36	16	9	30.8%	40	74	12.3	4.00	2	5.6%	\$ 630,580	\$ 612,045	97.06%	97.82%	96.88%	94.24%	91.31%	89.93%	62
650,000-699,999	33	11	3	25.0%	33	68	11.3	11.00	6	18.2%	\$ 681,638	\$ 664,610	97.50%	98.95%	96.32%	94.62%	92.10%	89.69%	79
700,000-749,999	24	6	4	20.0%	24	47	7.8	6.00	2	8.3%	\$ 732,915	\$ 724,630	98.87%	102.64%	93.82%	95.69%	90.48%	93.46%	64
750,000-799,999	33	15	5	31.3%	37	50	8.3	6.60	7	21.2%	\$ 778,268	\$ 751,120	96.51%	97.51%	93.43%	87.87%	93.18%	90.53%	64
800+	177	43	11	19.5%	190	223	37.2	16.09	14	7.9%	\$ 1,231,069	\$ 1,165,916	94.71%	99.05%	93.07%	91.29%	91.18%	80.75%	81
Market Totals	2267	865	438	27.6%	2230	4429	738.2	5.18	517	22.8%	\$ 324,281	\$ 314,363	96.94%	98.16%	94.56%	90.65%	91.17%	85.81%	54
4 Weeks Prior	2267	1033	578	31.3%	2127	4738	789.7	3.92	705	31.1%	\$ 326,255	\$ 316,590	97.04%	98.22%	95.01%	91.39%	91.85%	85.21%	55

Information obtained from MARIS and is deemed reliable but not guaranteed.